ORIGINAL

ORIGINAL

SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

1440 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20005-2111

TEL: (202) 371-7000 FAX: (202) 393-5760

RECEIVED

MAR 2 3 2000

FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

March 23, 2000

FIRM/AFFILIATE OFFICES

BOSTON
CHICAGO
HOUSTON
LOS ANGELES
NEWARK
NEW YORK
PALO ALTO
SAN FRANCISCO
WILMINGTON

BEIJING BRUSSELS FRANKFURT HONG KONG LONDON MOSCOW PARIS SINGAPORE SYDNEY TOKYO TORONTO

Magalie Roman Salas, Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

Re:

Ex Parte Submission of Broadwave USA

ET Docket No. 98-206, RM-9147, RM-9245

Dear Ms. Salas:

DIRECT DIAL

202-371-7230

DIRECT FAX

202-371-7996

EMAIL ADDRESS

ABUSH@SKADDEN.COM

Enclosed on behalf of Northpoint Technology, Ltd. is an ex parte letter to Julius Knapp dated March 23, 2000.

In accordance with Section 1.1206 of the Commission's rules (47 CFR § 1.1206), an original and six copies of this letter are submitted for inclusion in the public record for the above-captioned proceedings. Please direct any questions concerning this submission to the undersigned.

Sincerely,

Antoinette Cook Bush

Counsel for Broadwave USA

No. of Copies rec'd___ List A B C D E

SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

1440 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20005-2111

TEL: (202) 371-7000 FAX: (202) 393-5760 RECEIVED

CHICAGO
HOUSTON
LOS ANGELES
NEWARK
NEW YORK
PALO ALTO
SAN FRANCISCO
WILMINGTON

FIRM/AFFILIATE OFFICES

BOSTON

FEDERAL COMMUNICATIONS COMMISSION BEIJING
OFFICE OF THE SECRETARY

EPANKELIST

BEUJING
BRUSSELS
FRANKFURT
HONG KONG
LONDON
MOSCOW
PARIS
SINGAPORE
SYDNEY
TOKYO

TORONTO

March 23, 2000

Julius P. Knapp Chief, Policy and Rules Division Office of Engineering and Technology Federal Communications Commission The Portals, 445 12th Street, S.W. Washington, D.C. 20554

Re:

Ex Parte Submission of Broadwave USA

ET Docket No. 98-206, Rm-9147, RM-9245

Dear Mr. Knapp:

In our recent meeting you asked about the capacity of various cable systems with which Broadwave USA ("Broadwave") would compete in the marketplace. In response, we submit the following table, which is based on information in *Kagan's Digital Tier Strategies*, 1998.

Cable System Capacity

Bandwidth	1996	1997	1998
	% systems	% systems	% systems
450 MHz & under	59	45	29
550 MHz	13	14	14
750 MHz or greater	28	41	57
	100	100	100

DIRECT DIAL (202) 371-7230 DIRECT FAX (202) 371-7996 This table makes it clear that a substantial majority of cable systems have at least 750 MHz of bandwidth available. It is also clear that the trend is towards upgrading capacity. A prime driver of this change has been the "social contracts" made by many cable systems with the FCC.¹ The Commission has also noted that two MSOs are now offering over 170 channels to their subscribers² and that in October of 1999 64.2% of all cable subscribers were served by systems with 54 or more channels.³

Because the trend is clearly towards increased cable capacity, the Broadwave affiliates will require every bit of the 500 MHz they have applied for. Another factor to consider in evaluating Broadwave's need for capacity is that the Broadwave affiliates will use a wireless transmission system based on QPSK, a protocol that facilitates sharing with DBS, but which also provides less data capacity than protocols such as 64QAM used by cable systems in the protected environment of their fiber or coaxial cable systems.

If you have any questions about the above information please do not hesitate to contact me.

Sincerely yours,

Antoinette Cook Bush Counsel for Broadwave USA

See Annual Assessment of the Status of Competition in Markets for the Delivery of Video Programming, FCC 99-418 ("Sixth Annual Report"), at ¶ 40 (released January 14, 2000).

Comcast, to 60% of its subscribers, and Cox, which offers more than 200 video and audio channels in some of its service areas. Sixth Annual Report at ¶ 21.

Sixth Annual Report at ¶ 23.

Julius P. Knapp March 23, 2000 Page 3

cc: Magalie Roman Salas, Secretary

James R. Burtle (OET)
Thomas Derenge (OET)
Geraldine Matise (OET)
Bruce A. Franca (OET)
Thomas P. Stanley (WTB)
Michael Pollak (WTB)

Harry Ng (IB)

Thomas S. Tycz (IB)